## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF RHODE ISLAND

\* \* \* \* \* \* \* \* \* \* \* \* \* \* \* CRIMINAL ACTION

UNITED STATES OF AMERICA \* 11-186-S

VS. \* DECEMBER 16, 2013

JOSEPH CARAMADRE, et al \* PROVIDENCE, RI

HEARD BEFORE THE HONORABLE WILLIAM E. SMITH

CHIEF JUDGE

(Sentencing)

## **APPEARANCES:**

FOR THE GOVERNMENT: LEE VILKER, AUSA

and JOHN P. McADAMS, AUSA

U.S. Attorney's Office

50 Kennedy Plaza

Providence, RI 02903

FOR THE DEFENDANT

Joseph Caramadre: WILLIAM J. MURPHY, ESQ.

Murphy & Fay, LLP 127 Dorrance St.

2nd Floor

Providence, RI 02903

RANDY OLEN, ESQ. Olen Law Office

478 Broadway

Providence, RI 02909

Court Reporter: Anne M. Clayton, RPR

One Exchange Terrace Providence, RI 02903

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16 DECEMBER 2013 -- 9:30 A.M.

THE COURT: Good morning. This is the matter of the United States versus Joseph Caramadre. We're here for sentencing this morning.

Let's begin by having counsel identify themselves for the record, please.

MR. VILKER: Good morning, your Honor. Lee Vilker and John McAdams.

MR. MURPHY: Good morning, your Honor. William J. Murphy on behalf of Mr. Caramadre.

MR. OLEN: Good morning, your Honor. Randy Olen on behalf of Mr. Caramadre.

THE COURT: All right. Thank you.

We'll begin as usual with the Presentence
Investigation Report which has been prepared by the
Office of Probation in this matter.

And Mr. Murphy and Mr. Olen, if you can just confirm that you've had the opportunity to review the presentence report with your client and you've been able to answer all of his questions.

MR. MURPHY: Judge, we've had several opportunities to go over the presentence report with Mr. Caramadre, and we have filed an objection to it.

THE COURT: Right. We will get to the objection in a moment.

As a preliminary matter before we get to your objection, this is an unusual case for a number of reasons. One of them is that the restitution computation is so complicated. We have a Report and Recommendation from Magistrate Judge Sullivan, as well as a supplemental Report and Recommendation, and you filed an objection to the restitution calculation.

It occurred to me as I was reviewing all the materials in preparation for today that it might make sense to defer the restitution order to a later time in order to fully consider your objections, and I believe the statute allows the restitution order to be issued within 90 days of the imposition of sentence. Is that correct? I believe that's correct.

MR. MURPHY: Judge, that is correct. We would have no objection to delaying that portion until sometime after the sentencing today.

THE COURT: And I don't think the Government has actually responded to their objection.

MR. VILKER: No, your Honor. We're relying on the Magistrate Judge's opinion on this.

THE COURT: All right. I just wanted to make sure that you had an opportunity at least to respond to it.

All right. Then, I think we'll do that. We'll

defer the restitution portion of the order until a later time and then I'll issue a written order responding to the Defendant's objections, but I will note just as part of this proceeding that we have a very extensive and thorough Report and Recommendation from the Judge, Judge Sullivan.

So let's move to your objections to the presentence report and deal with those.

MR. MURPHY: Thank you, Judge.

Judge, on behalf of Mr. Caramadre, the defense has submitted some objections. Judge, we will not take a long period of time to go over them as they have been developed in our objection and also we've received a response from the Government and from Probation.

Basically, Judge, the objections to the presentence report are contained in a letter that Mr. Olen had submitted to the Court; and in essence, Judge, namely, the base offense level for the two counts to which Mr. Caramadre pled last November to Count IX and Count XXXIII, the base offense level of a 7, which carries with it a criminal history category 1, which Mr. Caramadre does have, having no prior offenses, a period of imprisonment or a sentence of zero to six months.

When the specific offense characteristics along

with the adjustments are made, his criminal history category, obviously, stays at 1 and the total offense level goes from a 7 to a 51.

Judge, the objections that were put in by the Defendant are simply that we object to the points that Mr. Caramadre received for obstruction of justice. I know that Mr. Vilker on behalf of the Government had submitted an answer to that where he's looking at two reasons why there was obstruction of justice. We disagree and say that there should be no obstruction of justice.

The amount of loss, which is the big one, the specific offense characteristic under sentencing guidelines Section 2B1.1(b)(10)(L) because the amount of loss up to this point that has been focused on Mr. Caramadre is greater than \$20 million and less than \$50 million that specific offense characteristic adds 22 points to Mr. Caramadre's base offense level. We object to that. We will take that up at a later date.

Also, your Honor, is the four-level increase. We say that the statement of facts to which was combined with the plea agreement that there are 22 victims and two insurance companies, not the over 50 victims. The Government and Probation has responded to that.

Second is the misrepresentation. We are arguing that he did not say that he was a Catholic charity, rather that there was an advertisement in the Rhode Island Catholic. He did come out, he did give money to the measuring lives, to their families, so we objected to paragraph 18; and we've also requested, your Honor, both to the objections to the presentence report and our motion for a variance is based on Mr. Caramadre's combination of health conditions that he should receive a variance to the sentence.

So those were our objections.

THE COURT: We'll take up the variance argument in connection with your argument with respect to the appropriate sentence.

You have a couple of other objections in the letter. I want to make sure that either you preserve these or you're waiving them.

MR. MURPHY: We are not waiving them, your Honor.

THE COURT: Paragraph 20 and paragraph 21.

MR. MURPHY: Yes, your Honor. As to 21, we object to the two-level increase, Mr. Caramadre deriving over a million dollars from one or more financial institutions because we feel that Mr. Caramadre, it has not been established that he has

personally received all of that money.

And Judge, the other objection would be in part is simply from a base offense level 7 to a total offense level of 51, we feel that every conceivable offense characteristic, some of them were almost added twice to Mr. Caramadre. Again, for sentencing purposes, we realize that there is a binding plea agreement and we'll be arguing off of that. I don't want to say it's moot, your Honor, but those are our large objections.

THE COURT: Okay. Thank you.

MR. MURPHY: Thank you.

THE COURT: Mr. Vilker?

MR. VILKER: Your Honor, first I just wanted to clarify that the guideline level as determined by the Probation Department is a level 57 in this case, not 51 as I believe Mr. Murphy inadvertently indicated.

We believe all of the enhancements that the Probation Department found were properly included. The big enhancement is 22 levels for the amount of loss, that's between 20 million and 50 million. The amount of loss that was determined by Judge Sullivan, and I understand your Honor is pushing the restitution aspect of this case for a later decision, but that amount of loss is 46 million, which is far above the 20 million

that qualifies for the 22-level adjustment. Although I don't think the Court needs to necessarily make an exact finding of the amount of loss, I think there needs to be at least a finding of a certain amount of loss to put him into what I believe ultimately will be a guideline range of life imprisonment. Our view is that it's far in excess of the amount necessary to have a 22-level increase.

Moving on to the other objections, in terms of the number of victims, it's very clear that there's more than 50 victims. There's 26 individuals identified in the indictment, 18 insurance companies and 33 bond companies, which brings the number to 77 so that results in an increase of four levels. It's very clear that the Defendant was misrepresenting himself, acting on behalf of a charitable organization. The ads he placed in a Catholic paper indicated the money was coming from a compassionate organization and that he was a church benefactor. And this philanthropy aspect of the case was repeatedly played up to the victims as they met largely with Mr. Radhakrishnan.

The gross receipts being more than \$1 million, the Government submitted a chart that showed that Mr. Caramadre himself received more than \$4 million in profits from the insurance companies. That's just

profits. That's not gross receipts and that doesn't even include the commissions. So clearly he received more than a million dollars.

With respect to the obstruction of justice, we believe that Mr. Caramadre twice obstructed justice in this case. He's only getting one two-level enhancement because that's all that's allowable under the case law. Once by tampering with a witness during the grand jury phase of the case and once by committing perjury in his testimony before your Honor.

We believe that Mr. Caramadre also abused his position and his skill as an attorney and as an insurance producer in various ways to further the scheme including by representing on numerous occasions falsely that he was the attorney for one of the terminally-ill individuals, which prevented the insurance companies and the brokerage houses from reaching out directly to them.

And I believe those are all of the objections that Mr. Caramadre's attorneys have lodged on the presentence report.

THE COURT: Can you just maybe spell out your response to the objection with respect to the \$22 million -- I'm sorry, the 22-point enhancement. The argument, if I understand it, is essentially that

Mr. Caramadre is saying that nobody really lost any money, that the bond issuers -- it just advanced the date of the payment on the bonds and that, in fact, the bond issuers received some benefit with respect to the payment on the bonds. Can you respond to that a little more thoroughly.

MR. VILKER: Sure. Well, before I talk about the bond issuers, of the 46 million, 34 million comes from the insurance companies, and there's no question that these were actual losses. They paid out much more than they took in. So that's 34 of the 46.

With respect to the 12 plus million of losses to the bonds issuers, we presented before Judge Sullivan the testimony of a prominent expert on death-put bonds, Dr. Andrew Kalotay. And he testified that because the bonds are being redeemed years before they otherwise would, that causes in effect a time value loss of money to the bond issuers. Under the terms of the prospectuses if there was a bond that was a \$100,000 bond, in the normal course of operations, they would not have to redeem that bond for perhaps 20, 30 years down the road. But because of the fraudulent early redemption of the bond, they were required to redeem the bonds and get a full maturity value, the full \$100,000 twenty, thirty, forty years, whatever the case

may be, earlier than they otherwise would have.

So what Dr. Kalotay testified is -- he had a patent on this long before he was retained by the Government in this case -- was that when you take that factor into account and you discount it by other factors such as the possibility they would have had to redeem it earlier in any event if someone else had purchased it, someone else legitimately had passed away, the bonds were redeemed and that factor was discounted, and he does a very complicated mathematical analysis that resulted in \$12.3 million of losses, which are in essence money that had to be paid out earlier than they otherwise would have been.

THE COURT: All right. Thank you.

Well, to some degree a lot of this discussion is academic because we are dealing here with a binding plea agreement which caps the sentence at ten years, but I am required to place on the record the advisory guideline calculations and to rule on these various objections.

I don't find that any of the objections have any merit and so I'm going to deny all of the objections to all of the enhancements. I'm going to accept the presentence report as it is drafted, and I'm going to at this time set forth the advisory guideline

calculations as set forth in the report.

The base offense level as has been noted is a level 7. There is a 22-point adjustment because of the amount of the loss. The loss was greater than \$20 million but not more than \$50 million.

I do think it has been established with sufficient detail in the presentence report and also in the Report and Recommendation prepared by Judge Sullivan that the amount of loss is at least \$20 million and closer to the amount stated in there, \$47,596,000.

There's a four-level increase because the offense involved more than 50 victims. This is obvious from all the material that has been submitted.

There's a two-level increase because the Defendant misrepresented himself as representing a charitable or educational, religious or political organization. Here he obviously and clearly described the program as a special program, a philanthropic program for the terminally ill.

There's an additional two-level increase because the Defendant utilized sophisticated means in the fraudulent scheme; an additional two-level increase because the offense involved the unauthorized transfer or use of any means of identification to produce

another means of identification as detailed in the presentence report. Obtaining the information from the terminally-ill individuals and then obtaining the variable annuities and death-put bonds on those individuals meets that definition.

There is a two-level increase because the Defendant derived more than \$1 million in gross receipts. There's another two-level increase because the Defendant -- or the offense involved unauthorized public dissemination of personal information, in this case the personal information of the terminally-ill individuals.

There's a four-level increase because the offense involved a violation of securities laws.

There's an additional two-level increase because the Defendant knew or should have known that the victims, some of the victims were vulnerable, so-called vulnerable victim enhancement.

There's a four-level increase because the Defendant was the organizer or the leader of criminal activity that involved five or more participants. And finally -- or not finally, but there's an additional abuse of position of trust or special skill enhancement of two levels; and finally, an enhancement of two levels for obstruction of justice.

All told the adjusted offense level is 57. The Defendant has no criminal history and a level 57, criminal history category of 1, the advisory guideline range -- I think I need some help on this from counsel. The Government has indicated that the advisory guideline range would be life imprisonment. That's what the guideline manual looks to be, but I think Probation said 300 months?

PROBATION OFFICER: Based on the statutory maximum of 20 years on one count and 5 years on the other, yes, your Honor.

THE COURT: All right. Because of the statutory maximum that guideline range would be restricted to 300 months.

Now, as I previously indicated, this is a binding plea agreement so the agreed-upon sentence has been capped at ten years, and we can move now to hearing from the Government with respect to the appropriate sentence.

MR. VILKER: Thank you, your Honor.

Your Honor, as you're aware, the Court must begin the analysis of the appropriate sentence by examining the guideline range. And here, as your Honor just indicated, the guidelines are at a level 57, which easily calls for a life imprisonment sentence under the

guidelines. There's no question that the guidelines are too high in this case and the Government would not be advocating for a sentence of life imprisonment even if we were not bound by the terms of the plea agreement.

However, it is important to understand why the guidelines are as high as they are in this case. They are as high as they are because the offense conduct involved almost every single aggravating factor the Sentencing Commission determined to be relevant in a fraud case. It involved a huge amount of loss. It involved a large number of victims. It involved extremely vulnerable victims. It involved conduct that constituted obstruction of justice and additional factors your Honor just indicated.

When all these factors are present in the same case the result is a guideline range that calls for life imprisonment and that is the point at which the sentencing analysis must begin in this case.

In the binding plea agreement, the Government agreed to cap Defendant's sentence at ten years imprisonment. At that point in time, we concluded that a ten-year sentence, not withstanding all the aggravating factors in this case, was reasonable as Mr. Caramadre had decided to plead guilty and had

apparently accepted responsibility for his conduct.

One of the key motivating reasons why the Government agreed to this plea agreement was that it provided the victims with some closure and some piece of mind in this case as Mr. Caramadre was accepting responsibility.

As the Court knows, a couple of months after he entered his guilty plea, Mr. Caramadre attempted to withdraw the plea and committed perjury in the process. He, in effect, violated his key obligation under the terms of his plea agreement as he is no longer accepting responsibility for his conduct.

The Government, however, is still bound by the terms of the plea agreement and therefore recommends a ten-year sentence.

There are three factors we believe are especially relevant to this Court's decision under 18 U.S.C. 3553 and that is the nature of the offense, the characteristics of the Defendant and the need for deterrence. I'd like to address each of those factors.

As far as the nature of the offense, clearly the factor that distinguishes this case from other fraud cases is the exploitation of terminally-ill individuals, and I'll discuss that aspect of the case in a moment. But before even discussing the fact that

terminally-ill individuals were involved, it's important to recognize this was a massive fraud against the insurances companies and bond issuers. It was a fraud in which more than \$46 million was stolen over a 15-year period.

Mr. Caramadre lied to these companies over and over again throughout the years to perpetrate this scheme. He provided false information on application forms concerning the relationship between the annuitants and the owners. He provided false information on virtually every brokerage application form concerning the financial resources and investment history of the co-account holders.

Representatives of three different companies came to meet with Mr. Caramadre in person to get answers as to why a lawyer was opening up all these accounts and annuities with people who died soon thereafter. Mr. Caramadre lied over and over again in these meetings telling the company representatives that these people were all his estate planning clients and that they were investing their own funds into the death-put bonds to benefit their own estates.

Mr. Caramadre knew full well that what he was doing was causing millions of dollars in losses to these companies, and he took many steps to deceive the

companies. One of these steps he took with regularity was engaging in money laundering by opening annuities and bond accounts in the names of other people, including Mr. Radhakrishnan, so the companies wouldn't put it together that it was all the same person who was causing the millions of dollars in losses.

In short, your Honor, this was a massive financial fraud. What Mr. Caramadre doesn't seem to realize is that when he defrauds these large companies he is stealing from everyone around him. These companies have shareholders who suffer the losses. The companies also increase the prices of their products, including insurance premiums, to cover the cost of fraud. The reality is that this behavior harms many innocent human beings.

Therefore, your Honor, even if this case did not involve terminally-ill individuals a large sentence would be called for. What really distinguished this case, however, is the exploitation of terminally-ill individuals. Mr. Caramadre portrayed himself as I philanthropist who wanted to help dying people. He placed ads in the Rhode Island Catholic paper describing himself as a benefactor and from a compassionate organization. Virtually every terminally-ill person and family member we interviewed

was told and was under the firm belief that the money they were receiving was just charity, that it was just a gift from a selfless philanthropist. They were stunned when they learned that brokerage account or annuities had been opened in their names or the names of their loved ones. They were even more stunned when they learned that some stranger had made money as a result of the deaths of their loved ones.

After July of 2007, the Co-Defendant in this case, Raymour Radhakrishnan, met with most of the terminally-ill people who responded to these ads, and he told them over and over again that this was just a charity, never telling them that anyone else stood to make money from their deaths.

While Mr. Radhakrishnan met with most of the individuals from July of 2007 on, it was Mr. Caramadre who met with most of these individuals beforehand, before Raymour became his employee. A number of different people who met directly with Mr. Caramadre told us the exact same version of events, that Mr. Caramadre never mentioned a word to them about any kind of annuity being opened in their names. These people included Kenneth Blowers, who testified at the trial in this case. Mr. Blowers testified that he nor his incoherent late wife had no idea that Mr. Caramadre

opened four annuities in the name of his late wife who had suffered a lobotomy-like operation.

Other individuals who similarly testified that they met with Mr. Caramadre directly and he never told them anything about opening any annuities include Robert Mizzoni, Mr. Caramadre's former school bus driver and Getahun Aynalem, a man who miraculously recovered from AIDS only to discover that Mr. Caramadre had opened up two annuities in his name without his consent.

Raymour did not go off the Reservation in this case in failing to disclose to dying people that annuities and bonds would be purchased in their names. Raymour was on the Reservation. He continued the same pattern of deception that Mr. Caramadre employed for years before Raymour began his employment at EPR.

Simply put, Mr. Caramadre didn't care whether individuals understood that annuities and bonds would be purchased in their names. As a matter of fact, the evidence the Government would have presented at trial, if Mr. Caramadre hadn't pled after the first week, would have been that Mr. Caramadre made it very clear to his co-conspirators that the less the terminally-ill individuals knew about what was happening, the better.

There's a reason why the terminally-ill people

were presented with blank signature pages and were denied copies of the documents they signed.

Mr. Caramadre made a knowing and intentional decision to keep the terminally-ill individuals and their family members in the dark.

Now, I need to spend a few minutes to talk about the effect that all of this had on the victims of this case. As your Honor knows, almost all the people Mr. Caramadre listed on these annuities and bonds have passed away. They therefore cannot be here to tell the Court how it impacted them to learn that their identities were used without their consent and that substantial sums were made from their deaths.

We met with a number of these very ill individuals before their deaths and feel an obligation to speak on their behalf today. The few terminally-ill individuals who were still alive when this investigation commenced expressed to us that they felt completely exploited when they learned that Mr. Caramadre and Raymour had opened up accounts and annuities in their names and that they were trying to profit from their deaths. One of these individuals was Edwin Rodriguez, who testified in the trial of this case. It took him hours to get dressed during the morning of his testimony, and he was in a tremendous

amount of pain. Despite being in significant pain and our attempts to actually persuade him not to testify because of the physical pain he was in, he insisted that he would find a way to come to Court to explain to the jury and to your Honor of how he had been exploited.

Other individuals who spoke with us before they passed away included Richard Wiley, Patrick Garvey and Robert Mizzoni. Despite being very ill, these individuals wanted to give depositions in this case so their testimony could be preserved. All of these individuals were upset and hurt to learn that Mr. Caramadre had opened up accounts and annuities in their names without their consent and that he was trying to make money upon their deaths.

Most of the people we met with during the investigation were the family members of the people who had passed away. These family members felt tricked and exploited when they learned that Mr. Caramadre and Raymour had used their loved ones deaths for their own profit. It is difficult to put into words how taken advantage of these people felt. Many of these individuals have written letters to the Court explaining their emotions to the Court. They wrote that they feel anger for having been deceived and

wounded by the fact that they let their loved ones identities be used without their knowledge and consent. Even in this cynical age when people are skeptical when they are asked to sign blank signature pages, it was simply unthinkable as they were watching their loved ones die to believe that this philanthropist was tricking them into opening accounts and annuities so that he could make money off of their deaths.

When they later learned that the unthinkable had happened, they felt extremely betrayed and taken advantage of. Most of these people told us that they would never have let their loved ones sign these blank signature pages if they were in their right minds but that they did so because they were overwhelmed by grief and exhaustion.

What Mr. Caramadre stole from the terminally-ill individuals was the last thing they had, their identities and the right to decide for themselves whether to allow some stranger to profit from their deaths.

The next factor under 18 U.S.C. 3553 is the characteristics of the Defendant. In this factor, the Government recognizes that there clearly are a number of very positive traits that Mr. Caramadre possesses. He's clearly a caring father and caring husband. He's

devoted to the Catholic Church, and he has given significant sums of money to charity over the years. He obviously has a lot of support from his family and friends and this positive side of Mr. Caramadre was attested to in the letters of support that he submitted.

Rather than looking inward and accepting some responsibility for his own conduct, throughout this case Mr. Caramadre has time and again lashed out at others when it suits his interest. This tendency was on full display in this courtroom when Mr. Caramadre viciously went after his former attorneys in the motion to withdraw hearing, even testifying that his friend and fellow church member Michael Lepizzera had committed perjury before this Court.

The irony, of course, is that his former attorney's hard work in negotiating this plea agreement and representing Mr. Caramadre for years is what may well save him years of imprisonment today.

This was a case in which there was overwhelming evidence of misrepresentation after misrepresentation being made by Mr. Caramadre, many of them in writing.

These misrepresentations were made to a large number of audiences including terminally-ill individuals and

numerous company representatives. Rather than acknowledge his conduct and show some remorse, Mr. Caramadre instead chooses to ignore the mountain of evidence of his guilt so that he can tell everyone around him that he is innocent.

Mr. Caramadre has a stunning ability to completely ignore the actual facts and to deny any and all responsibility for his conduct.

Finally, your Honor, the Government believes there's a strong need for deterrence in this case. This has been a highly publicized case in which the Defendant has intended to manipulate the judicial process. He's engaged in a 15-year scheme in which he defrauded companies out of \$46 million. He has done so by exploiting the most vulnerable members of the community and he has failed to accept even a scintilla of responsibility for his conduct. A strong message needs to go out to other would-be white collar criminals that this kind of behavior will not be tolerated.

In sum, your Honor, this is a case that cries out for the maximum allowable sentence of ten years under the plea agreement. The Government also recommends that the Court impose full restitution in this case in an amount to be determined by the Court

that the Government submits is more than \$46 million, and the Government recommends that the maximum fine allowable in this case of \$500,000 be imposed. And we make that recommendation knowing full well that Mr. Caramadre will have a large restitution order, but as this was a monetary crime, we believe a monetary penalty is appropriate and we do note that Mr. Caramadre still has significant assets to make this fine payment as provided in the presentence report.

THE COURT: Let me ask you just a few questions. Maybe we start at the end with respect to the restitution issue. One thing that's weighing on me in determining the appropriate amount of incarceration in this case is the concern with respect to restitution. With many defendants, there's no hope of restitution. But in this case, I think there's at least some possibility that given Mr. Caramadre's talents and abilities that he could possibly make a dent in whatever that restitution order is. Of course, whatever amount of time that he's incarcerated would prevent him from engaging in money-making activities to pay back. How do I balance that?

MR. VILKER: It's an appropriate balancing act that your Honor has to conduct. The Government's view is the outrageousness of the conduct and the need to

provide deterrence outweighs the need for prompt restitution in this case as desirable as that would be.

My own view is in effect that would almost reward Mr. Caramadre for having some resources to pay some restitution, some ability to pay restitution, getting a lower sentence of imprisonment just so he can pay off the restitution earlier. I think if this were a close case and the guidelines were anywhere near ten years that that might be a relevant factor pushing down the sentence somewhat. I think in this case the need to punish this conduct, the need for deterrence is so great that a lower-end sentence below ten years so that these companies could get restitution earlier would be a mistake.

THE COURT: Another question I have for you is that in some of the public descriptions of this case it sounds as if Mr. Caramadre defrauded the terminally-ill individuals out of these millions of dollars, and of course that's not the case. All these terminally-ill individuals actually made money, which makes it very unusual. And I'm not in any way attempting to minimize their status as victims but we all know that the reality is that they received thousands of dollars. So the victimization of these folks is more on the emotional or psychological side as

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opposed to the monetary side. It's just as real but that's the nature of it.

Now, if you took out of the equation the fraudulent activity with respect to the stolen information, the identities and the way in which it was used, in other words if Mr. Caramadre and Radhakrishnan were totally up front with each of these individuals and explained to them thoroughly that you're going to be used as a measuring life for an annuity and somebody else is going to make a lot of money off of this, and this is all being done because the way these companies have structured these variable life annuities allows this and they went ahead and signed on and took the money; and if you assume that they didn't falsely fill out forms or sign signatures that weren't theirs, in other words conducted this as a non-fraudulent activity, then the losses here -- this would just be a civil case, right?

MR. VILKER: If there were no crimes committed, it would be a civil case.

THE COURT: Well, I'm trying to get at the point that the amount of money that was lost to some degree, shouldn't some of that, the weight of that be put on the shoulders of the companies for designing their products in this way?

MR. VILKER: Certainly I think the companies would look at it that perhaps they should have done more at an earlier stage. This is one of the problems with the case ending after four days of trial. The evidence would have shown that from a very early stage the companies picked up on what was happening, that many of them terminated Mr. Caramadre, refused to let him do any business. He then submitted annuity applications in other people's names so they wouldn't know it was really his money, so they wouldn't know it was him. They came and questioned him, what's going on here with these accounts. And he lied to them over and over again.

So whereas the design of the products could have been better to prevent the fraud, the reality is in practice after a very short period of time each of these companies realized that they were being defrauded and took steps to stop it, and Mr. Caramadre thwarted those attempts by perpetrating the fraud.

But I think the bigger picture that I think your Honor would be getting at is if you take away the terminally ill part of this case, I think it's a very different case. There's no question about it. You have a man that's defrauding large companies and it deserves punishment, deserves to have a restitution

order. Does it deserve ten years imprisonment? My own view is it would be no. My own view would be something less and I would have to discuss it with my office but something less would be appropriate.

What really makes this case extreme is that even though he was paying money to these people, he had a view of these people as if they were commodities, as if because I'm giving you money you don't need to know what's going on, you don't need to know that I'm going to be putting your name on an account and annuity and I'm going to be making money from your death.

And he went to these people and some of them were literally on their death beds. There's one situation where a son -- to get the signature, the son had to hold his father's hand, the first and only time he ever did this to help him write a signature.

There's a case, a situation where a woman was dying of breast cancer in Rhode Island Hospital, and she was given the pitch by Mr. Radhakrishnan, thought that something was wrong and used all of her energy to try to reach for the phone to call 911 or the police. She didn't have the energy to do it and her husband said not to worry about it. These were very traumatic moments for these people. And even the ones that didn't know that anything was wrong at the time, they

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now feel completely exploited that someone could have come in on their loved one's death beds where they're sitting around crying, not sleeping day after day after day saying, We want to give you some money; please sign these forms. And when they were presented, there was no attempt at all, as has been suggested in some of the letter to the Court, to explain to these people what was happening. These people were presented with blank signature pages and told, Sign here, sign here, sign They were not given complete copies of the here. applications. Some of them asked for copies of the documents they were signing. They were told they couldn't, that they are kept in a special locked container in Mr. Caramadre's office.

These people when they learned later that this -- and many of them wrote thank you notes to the Defendant and some of these thank you notes said, When I die, which I know I will do soon, I will tell God about this angel on earth who gave money to terminally-ill people and asked for nothing in return. These people feel now that their faith -- really their faith in humanity has been shattered that someone could have had the gall to come into their death beds which should have taboo, an unbelievably private moment that you just stay away from. You don't go through that

moment and try to trick people into signing forms. And some of the signatures are like lines. People could not even come close to signing their regular signatures, and then use their deaths to make money for yourself.

So if he hadn't deceived these people, as foolish as this behavior may be, it wouldn't have been illegal. But that's the whole point of this case. These people have the right to make that decision. They have the right to make sure that decision was not taken from them. And just giving somebody money doesn't give you the right to open up accounts in their names and try to make money off of their deaths.

THE COURT: Okay. Thank you very much, Mr. Vilker.

Mr. Murphy?

MR. MURPHY: Thank you, Judge.

Judge, this is a difficult case in the respect that the Court and the Government and the Defendant are well aware of the tortuous turns and the events that took place and how we finally got here today, December 16, for sentencing.

Judge, as the Court is well aware, Mr. Caramadre during the start of trial pled guilty last November to two counts, Count IX and Count XXXIII. And as

Ms. Mattias has said, that is where the 25 years comes in. Twenty years on one count and five on the other, and if you run them consecutive it would be a 25-year statutory penalty that Mr. Caramadre would face.

What's more important today, Judge, is as we're here for sentencing, and Mr. Caramadre will address the Court at some point this morning, and what he says may not be what the Court typically hears at sentencing.

What I have to add to that, your Honor, is that

Mr. Caramadre did at one point offer his plea to two counts, and again we have heard for three or four years the travel of this case.

I think it's important to know that in the beginning when the investigation was launched against Mr. Caramadre that at one point he did go into the U.S. Attorney's Office and provided names of the so-called measuring lives, insurance companies, bond companies, et cetera. Because as the Court has just asked Mr. Vilker, in a perfect scenario if Mr. Caramadre sat down and videotaped people and disclosed everything, I doubt there would be any objection from any of the bond issuers. In fact, Judge, to take my argument out of order because there is going to be a restitution order, I would look at the bond companies. And again, Judge, when a tranche of bonds is launched, the individual

investor has no say in the conditions of that bond.

It's a contract of adhesion, made by the bond company and whoever is helping with the launch of the tranche of bonds.

But on those bonds, one of the things that make them marketable is the fact that many of them have what is known as a death-put. Three ways, four ways to surrender bonds. One is the maturity date or if a company calls a bond or if you have a death-put on your bond, and that's what Mr. Caramadre looked at. But these companies sold the bonds when they first came out at face value. They received a hundred cents on the dollar. Mr. Caramadre bought these bonds on the secondary market when they were available to anybody and they had the death benefit. But these companies knew what a death benefit was because that language is contained in the bond prospectus, which runs with that particular tranche of bonds from cradle to grave.

And what's important about that as was argued during the restitution hearing was that these companies make provisions that in any calendar year a number of bonds would be put back to the company because of the death-put provision. And again, when it comes to the annuities and the bonds, I would say it's analogous and it's probably a very, very bad example but we're on the

Christmas season now and you will see in the next few weeks in the Sixth Division District Court here in Providence, you'll see a spike in the number of shoplifting cases because bad economic times, people to provide for others will go out and go to stores and take goods that don't belong to them. But what's important, Judge, is the amount of money, over \$45 million is staggering to everybody in this courtroom but when we piece it out amongst these bond companies and the insurance companies and look where it is to relation to the amount of monies that these companies operate with, it is just an ink dot on the timeline of time, your Honor. We're talking about billion-dollar bonds that were sold and we're looking at \$40 million globally.

But Judge, we're here to sentence Mr. Caramadre, and Mr. Caramadre, as the Court is well aware, has signed a non-binding plea agreement in which the floor is zero, the ceiling is ten. And I find it interesting Mr. Vilker, who I have a great deal of respect for, comes in and asks for ten years and he gives the facts why the Government was asking for ten years but back when plea negotiations were happening as indicated by the Court in one of its decisions the original plea or one of the original pleas was a plea from two to five

years and it was put in the document that Mr. Caramadre would not accept that plea because it contained a minimum of two years. However, the Government was willing a year ago to offer Mr. Caramadre a plea of two to five years and now today they are offering ten.

On behalf of Mr. Caramadre, we are arguing that the ten is nowhere near what he should receive as a sentence. You'll hear, as I said, not to be redundant, that Mr. Caramadre will address the Court.

But let's look at the crime itself, your Honor.

Mr. Caramadre, Judge, I can tell you beforehand is

probably not going to admit to the crime, but he has

pled to two counts.

So when we look at the offense conduct, your Honor, there was no gun used. There was no violence. There is no financial destruction. The victims, as the Court just pointed out, the terminally ill, the measuring lives, as distasteful as it is in this courtroom, they did not lose anything, your Honor. In fact, they gained money.

Now, again, your Honor, distasteful and wrong as it may be, they did not suffer any economic harm. And as the Court said, which happens to be in our notes, they were hurt emotionally and anybody can agree that if you're at the death bed of a loved one and you're

not thinking clearly and somebody comes in and the next thing you know finances aren't where they are or where they should be because of conditions and sickness and you're handed an amount of money, well, at the time, Judge, these families felt good. A year later, two years later, three years later when the FBI knocked on their door or law enforcement knocked on their door and said did you realize you may have gotten \$5,000 but somebody else profited in the six figures, obviously that is going to hurt emotionally. It doesn't make it right but, again, the terminally ill who were used as measuring lives suffered absolutely no economic harm. And I think that's important when we decide on a scale of justice what the sentence should be.

THE COURT: Let me interrupt you there. I think Mr. Vilker put it really well when he said that one of the really offensive things about this crime is the attitude that you can treat terminally ill, poor, vulnerable individuals as commodities. And that's essentially what -- I hadn't thought of it that way, but I think that description by Mr. Vilker probably sums it up better than anything I've heard up to this point. It really is treating these people like commodities. And in a way, I mean, isn't that worse than stealing money from them?

MR. MURPHY: Well, Judge, at the time I'm not sure that the terminally ill, who most of them have passed on, did not know that they were being -- if the plea stands, which it does, your Honor, knew that they were being taken advantage of as far as their personal identification, their signatures, et cetera. I don't think it's worse than doing the deed where somebody goes into a hospital room where there's a terminally-ill person who has their belongings under the hospital bed and takes the wallet out and goes and opens credit cards and uses credit cards. I think, your Honor, that that's a situation where there is direct, financial damage, that it's worse.

And again, as I said in the beginning, yes, this is distasteful, but, Judge, when we look in business, key-man life insurance, products like that exist.

They've existed for years and they will exist well after this case, and I think the company is not looking at the terminally-ill individuals but the companies know of this. They take precautions when they issue bonds.

Again, Judge, there's no relationship questions that we've seen during the course of this. There's nothing illegal about having joint tenants on a bond who are not related.

Again, a terminally-ill person who is surrounded by loved ones, absolutely distasteful for somebody to come in to take advantage if they knew they were taking advantage of those people.

But, Judge, when we look at the crime itself, again, we have a first offender. And the publicity surrounding this case, and I think the Court did hit that nail squarely on the head, was there is a perception out there, when I say "out there," in the public, that Mr. Caramadre took money from terminally-ill people. Well, he did not take money from terminally-ill people. He gave them money to get their signature, their identifying data and stuff of that nature, but they were not harmed financially.

Judge, this case comes down to the factors that are set in 18 U.S.C. 3553 as far as what should be a fair and just sentence to serve the ends of justice. The Government in this case comes in and says ten years. And in their opinion, they've done their job, they've asked for the maximum. The hard job unfortunately, Judge, falls in your lap because you have to balance, as distasteful as these crimes are, with are there other factors of Mr. Caramadre that he possesses that satisfies the sentencing factors in 18 U.S.C. 3553, and I say there are several, your Honor.

Judge, as the Government pointed out in its brief, characteristics of the Defendant on page 16, Mr. Vilker correctly contended by all accounts Caramadre is devoted to his family, the Catholic Church, and he has over the years donated significant sums to a number of charities. And those are donations, your Honor, that many of them were public. But there's also a side of Mr. Caramadre where the donations were made in private. And Mr. Caramadre last week, your Honor, on his behalf, 89 letters were sent in on his behalf to this Court, to the Government and to Probation to show the other Joe Caramadre.

Now, your Honor, you've heard from the Government about the bad Caramadre. I'm now going to try and attempt to show you the good Joseph Caramadre. In fact, your Honor, the question is: Who is Joseph Caramadre? We know Mr. Caramadre is 53 years of age, will be 54 in January; that he's been a life-long resident of the State of Rhode Island with no prior criminal contact, no arrests, no criminal history before this case.

He's a 1978 graduate of Cranston West High School, attended the University of Rhode Island where he completed his bachelor's degree in less than four years, started in the insurance business during the

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early 1980's, was very, very successful. In 1985, your Honor, he was the victim of a drunk driving accident, which two things happened. It made him bedridden and, second, introduced him to his wife, Paula Caramadre, who first came to know Joseph in 1985. They were married in 1990, had been living together in a very, very good and strong marriage for the last 23 years. They have three wonderful children, your Honor. And I think the letters from the children themselves sum it It shows a father who cares about his kids, your Honor, a father who has spent a great deal of time in his children's lives. And the three letters were different. We had his son, Michael, write a letter who now because of the change in circumstances had to become the man of the family at age 19. He is a sophomore at Bentley College.

We have his 17-year-old daughter, who is a senior in high school. And we have his 13-year-old, who is dyslexic, who needs special help in school, who has wrote a very, very compassionate letter on behalf of his father at a tender age when he needs his father there. We know he's had the benefit of having a large extended family here in Rhode Island, combination of five brothers and sisters who all reside here, four in Cranston, one in Warwick. And we know that he's had

the fortune of having a good, loving set of parents that have been with him. His mom, obviously, passing last week but having a life-long relationship with his family.

Judge, he's a guy who the 89 letters which have come from all walks of life will attest to the good of Joseph Caramadre.

We have a powerful letter from former Rhode
Island Supreme Court Judge Robert Flanders who talks
about this case, talks about Joe, talks about his
belief in Joe and talks about his expertise. We have
the former United States Ambassador to the Vatican and
Boston Mayor, Mayor of Boston, Raymond Flynn, who
details in his short letter how when he played
basketball for Providence College in the 1960's he got
involved in the Big Brothers organization and that is
how he met Joe Caramadre.

We've also learned as to the award that Joseph Caramadre and his family received from the Big Brothers, the humanitarian award. We have letters, Judge, from people that talk about Joe Caramadre that aren't public. Joe Caramadre meeting a woman who needed an operation and the operation went wrong. Mr. Caramadre had no stake in the outcome of that litigation but paid the legal fees. And the case

turned out the wrong way for the poor woman and Mr. Caramadre expended out of his own pocket over \$160,000 in legal fees.

We have the fact that there are other people, there's a doctor who was a client of Mr. Caramadre, a Dr. Crossman, who stated that he had purchased an insurance policy where in the beginning of the terms there is an annual policy provision that requires several thousand dollars to be paid. And the doctor had a tough circumstance where he could not make the policy premium that year and Mr. Caramadre paid the premium with no benefit to himself, did not ask for a signed loan document, just out of the goodness of his heart. I mean, the 89 letters are replete with stories like that, where he has advanced thousands and thousands of dollars to people, some that he knew well, some that he didn't know well, just to help.

So your Honor, you almost have, and I hate to use the term, but you almost have a Dr. Jekyll/Mr. Hyde-type situation. That's where the sentencing balance needs to come in. It's easy to say ten years. It's harder, your Honor, to say less but there are reasons to say less and I would implore the Court to please say less.

Again, when we look at the criminal history is

non-existent. It's not a crime of violence. The characteristics of the crime are distasteful but the balancing effect, your Honor, are 89 citizens, most of them from Rhode Island, give letters when asked, when told that the letters would be published under the new First Circuit decision that you will read about your letter online or in the Providence Journal, and 89 people said, So what, we are going to put pen to paper and let the Court know what Joe Caramadre has done for us. That is part of the good side of Joseph Caramadre.

Also, your Honor, this morning, inadvertently was not included last week, the Government does have a copy, are photos of some awards that Mr. Caramadre has earned through the years.

And again, your Honor, these have nothing to do with the fact that he's before you having pled to two crimes. These are out of the goodness of Mr. Caramadre's heart that he has donated time and significant resources to organizations.

The United Way, your Honor, in Rhode Island, Mr. Caramadre, his and Paula's charitable foundation has given over a million dollars over the course of years to be used in a way that benefits Rhode Islanders.

The list is almost exhaustive. I am not going

to go through the list, your Honor, but when you look it impacts everybody, the St. Edward Food and Wellness Center, St. Joseph's Health Services Organization, St. Mary's Home for Children, Cranston League. We have Mr. Caramadre also with Corinna's Angels, the young girl who was stricken with a rare disease.

Mr. Caramadre out of his pocket flew to Washington to try and get that group recognized. So the amount of good he has done, your Honor, is enormous.

As to the factors in 3553, deterrence, yes, it's always been a sentencing factor. I think any portion of time in jail would be a deterrent to anybody similarly situated who wants to complete a financial crime would look to the Court and know that Mr. Caramadre received a jail sentence for a non-violent crime and that would act as a deterrence.

Retribution. Retribution is always a part of sentencing. We know from the letters that we've seen, from what Mr. Vilker has indicated that there are families out there that have been hurt emotionally because of his acts and that restitution is a tenet of sentencing. And also the rehabilitation.

Your Honor, in this case, on behalf of Joseph Caramadre, we have made a motion for a sentencing variance, and that sentencing variance is to obviously

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be lower than the ten years that the Government is asking for, but we would say several things. asking this Court for a four-year sentence, two years to be served in confinement, followed by two years of home confinement. And the reason for that, your Honor, is that Mr. Caramadre in our opinion is no longer a danger to the community. He is now a person scorned. He's a person basically as former Justice Flanders' letter has said, he's lost so much. He's lost reputation. He's lost financially. He's lost his business that he worked so hard to develop. So we don't see him as a risk or a danger to the community. We think, Judge, with two years in confinement of which he's already served seven months in the Donald Wyatt Detention Facility, which in essence, Judge, is akin to a maximum facility as far as his accommodations there, we think the two years of home detention would allow him to get into the community and part of our condition was that he perform 3,000 hours of public service restitution with a Rhode Island non-profit agency while he's on home confinement. That home confinement would give him the notice each and every day, your Honor, that he did something that society does not accept. It's a reminder to him and we think that his hours of public service restitution to a non-profit would be

very beneficial with his expertise of finances and so forth.

Judge, again, with the sentencing factors, we look at his community service. The fact that he gave countless hours to a Providence soup kitchen, that was written by a former police officer who spends time volunteering with Mr. Caramadre.

So Judge, we think with a sentence of two years with two home confinement the public would be protected and that it would be an adequate deterrence.

Also, your Honor, the crimes themselves are non-violent. We think that goes into Mr. Caramadre's favor and we think the chances from empirical studies that he becomes a recidivist on these non-violent crimes is simply not there.

Judge, the Court asked the Government as to restitution and although we don't know the restitution order that will be handed down today, first I would say that there should be in our opinion no restitution to the bond companies because the bond companies received their money when the bonds were sold. They got a hundred cents on the dollar when the bond was first sold. But as to any other restitution that the Court finds is necessary, that that would be better served if Mr. Caramadre were on home confinement, were either

able to donate his time to a Rhode Island non-profit and at some point thereafter was able to enter into the work force. And I'm sure with Mr. Caramadre's skill set he will be able to be a wage earner again.

I think a long sentence would have the other effect. I think you would take him out of the employment market. He will be 54 years of age in a few weeks and a long sentence would not allow him to come back and work while he's still in his intellectual prime.

Your Honor, there are also a host of medical conditions that Mr. Caramadre suffers from and that was part of our objection to the presentence report.

Ms. Mattias did answer by saying that the combination may not be severe enough under the guidelines for a variance but we think they should be enough to look at the length of sentence. And again, one condition alone is not enough, but when we add them up, Judge, we see that Mr. Caramadre has suffered from some mental health issues for almost his entire life. We see letters from his doctors that he has received.

So we think, Judge, when the Court fashions a condition, yes, the crime itself is distasteful. There is no way of getting around that. The good news is, if there is good news, is that the terminally ill were not

hurt financially. There is millions of dollars that the bond companies, that they say -- that the Government says was lost with the bond companies although we disagree, but the insurance companies, who again defined the terms of the annuity contracts, those insurance companies, your Honor, the amount of money that was lost did not bankrupt or cause any of them to collapse.

So I think when the Court pointed out to Mr. Vilker that it may be best suited to have Mr. Caramadre at some point out there in the work force where he could use his skills to pay back whatever restitution is ordered is appropriate.

So Judge, we would ask in concluding that

Mr. Caramadre receive a sentence of four years with two

in, followed by two in home confinement.

And Judge, we also have two other requests aside from our requests for the actual jail time and home confinement. One is that, as has been explained to Mr. Caramadre, the Court can't order where he would serve his sentence but we would ask, Judge, considering his strong family ties, the fact that he has three children of young age that the Court recommend to the Bureau of Prisons that he serve his sentence in a facility that is close to Rhode Island, and we would

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ask the Court if the Court would do that. I did not ask the Government but I doubt the Government would have an objection to that.

The second thing, your Honor, is that

Mr. Caramadre is very appreciative that this Court, Magistrate Almond allowed him to be released a few weeks back to attend the services of his mother, and he was placed on a GPS monitoring bracelet. Mr. Caramadre has been charged with a Co-Defendant who has been at liberty since this case was arraigned, since the plea enter. Mr. Caramadre would ask, Judge, if it would be possible for this Court release him to a surrender date. We're not asking to surrender to a prison, but to surrender to the U.S. Marshal's Office when the day comes to begin his prison sentence when the Bureau of Prisons has decided where he should serve that sentence, is to allow him to go home on the GPS monitoring system for at least a week so that he can get his affairs in order, his financial affairs in order and just be able to spend the Christmas holiday with his family.

Again, the GPS system, in our opinion, Judge, would prevent Mr. Caramadre from getting into any further trouble. He's never been in trouble before, and we're sure he won't be in trouble afterwards.

Thank you, Judge.

THE COURT: All right. Thank you, Mr. Murphy.

Okay. Mr. Caramadre, do you wish to say anything before I impose sentence?

MR. MURPHY: Judge, do you wish him to go up there?

THE COURT: No, he can speak from right there.

It's fine.

THE DEFENDANT: Yes, your Honor.

Good morning, your Honor. Thank you for allowing me to address the Court.

Your Honor, I owe this Court an apology. We got off on the wrong foot. I meant no disrespect as I've always been a law-abiding citizen. As an officer of the Court, I've always had tremendous respect for the Court, its authority, and certainly I did not mean any disrespect to this Court.

I wish to apologize to the families of the terminally ill. I apologize because it is very disturbing that they are upset and I feel so bad for them. I created this program to be a win-win situation where the terminally ill would share in some of the proceeds and it would help my clients. But I've always spent my whole life trying to help others in need. I feel very terrible that they are of the opinion that

somehow it was not explained to them. I know that I took great strides to explain and I don't want to dispute what the Government purports, but none of this really came up on the cross-examination.

The bottom line is I went and get a legal opinion on if this is legal. I asked lawyers to draw up a contract that would be suitable. I instructed my assistant, Raymour, exactly how to follow it. And I find that there's 23 names in the plea agreement which I should say only says some of these people, these are some of the people but none of the 23 I had met, none of the 23 I had spoken to; and it would have been a more convincing case if there was even one person that I met with, yet the Government chose not to put it in their plea agreement.

So yes, there were the 23. And of those 23, there was only one person who bought an annuity, everyone else bought bonds.

I'm not trying to makes excuses, your Honor. I understand the position I'm at, and I must take responsibility for what I have done so I must take responsibility because I pled guilty. Under the worst of circumstances, I have to take responsibility for what I did. I pled. But I cannot tell you what you want to hear. I cannot tell you that I am sorry that

these terminally-ill people got defrauded because I cannot do that. It would be a lie. And I am very sorry. I wish I could play the game. I wish I could follow the advice of my former attorneys and just take responsibility and the Judge is going to see you're a super-hero on the outside and you've paid it forward for 30 years and you've forced your -- well, encouraged your wife and children to take place in charities, at church charity, family was always anything we ever cared about. So the Judge would have to understand that you can't be this animal.

Well, I understand, your Honor, my credibility is not high with you and I have only been trying to rebuild it by hopefully, number one, thank you so much for giving me the pass last week to go to my mother's wake. It was very touching. I hopefully proved to Probation that I will follow any rule that they give me under any circumstance because I live for my three children and wife. My life at this point is not worth anything but my value to them, the spiritual value has no price.

So your Honor, I am here to be sentenced. I have to accept your good judgment. I have to accept it. I would love to refute the facts but certainly you don't want to hear that and I don't want to do it. I

could just tell you that consider a couple of things. Consider why when people would answer my ad and would call up and say, Oh, my loved one already died and we're sorry we didn't call you beforehand, and I would just authorize payment. Pay them \$2,000. There's a letter from Mr. McCaughey (Phonetic spelling) that he got \$2500. I didn't even meet him. I just wanted to share wealth. About 150 people received money -- maybe I should say 135, I'm not really sure, and never participated in anything, your Honor. We never got their Social Security numbers.

And I am responsible, your Honor. I'm responsible for what I did. I pled and I have to accept that, but I cannot say that I would ever want to defraud the poor. There are people who called up after we ended the program and I authorized money to them knowing full well we can't use them anyway. It doesn't matter.

Your Honor, I've given away millions and millions of dollars, both private and public. I've given to over 70 organizations. Many times I'm the lead giver. They need my name to recruit other names. They need me to put the first hundred thousand to help raise many millions. I've spent most of my time the last five years fundraising for charities at no pay and

at no expectation. My real regret is that I should have supervised my Co-Defendant and just make sure he was doing what he was charged to do.

And I'm not trying to blame responsibility on him, but at the end of the day, one thing Mr. Vilker said in his opening statement at trial was this case, the heart of this case is what Mr. Radhakrishnan said to the terminally ill. That is absolutely the heart of the case. And I just wish that I knew something else was being said or not said because when it came to my desk I was assured people understood, agreed and received money. And it's that simple.

So I don't know if I'll ever get the chance to get to cross-examine what are these people who are upset that wrote letters thanking me. There are some who wrote letters that said, Mr. Caramadre, you are a guardian angle for whatever it is you do with that financial stuff we signed, we end up with 5 or \$10,000.

They had knowledge. They knew there was some agreement. And it's a little bit disingenuous for people to say they didn't know there was an agreement. But I can only tell what I know, your Honor. I know what was brought to my office it had to be an authentic signature. I should point out once a set of records came to my office where the signature was not authentic

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and I found out two days afterwards and I immediately closed the account because that would not be right to use someone's signature that isn't authentic or they did not permit.

Your Honor, I had independent wealth before any of this. I was very gifted and I thank God. It's a curse, I guess. I had made substantial money and given substantial money away long before the 2006 and 2007 where most of the annuities and all of the bond accounts were bought, long before the bulk was made.

This annuity and bond business represented five percent of my income and I have lost almost a hundred percent of everything I've ever earned substantially more times than anything I could have made. Government believes I made \$4 million. I don't want to dispute the numbers right now. There'll be a restitution hearing, but I've lost everything. I've lost it at the hands of the Government making their investigation, which they're entitled to do. But for four-and-a-half years I've been in prison, I've been unable to earn any money. I've been, you know, ostracized in the community. I've been thrown off of many, many boards of directors and trustees. I used to do heroic work for most charities. Now only a couple of courageous ones will even admit I helped them.

So your Honor, in closing, it is a disgrace. It is terrible if terminally-ill people were used and they weren't told. And I agree with that. And I could just tell you that somewhere down the road I can prove to you or anyone else that my actions don't comport with trying to take advantage of someone because there were people who came back after the decedent died and said, My husband said you'd take care of us. I wrote checks of \$20,000, sure, whatever you want. One family got 88,000 before they died because they needed money. This was never about money to me, your Honor. So I just want to reach out to that point.

There's one other thing that's most important, your Honor. Your Honor, I need to help my family. I can't help them sitting in Wyatt where I cannot hug them, cannot talk to them at regular hours. They need my tutelage right now for the next couple of weeks or so just so I can prepare them for my further incarceration. We have been denied religious services at Wyatt, almost all medical services. They've been worried to death about me. I would ask that you allow me to prove myself to you again as you did when you let me go for the funeral; and certainly, if I make the least bit of violation, I would be right there back wherever you order me. But I have no intention of

that. My family needs me. My mother died two weeks ago. My father needs me. I need to settle their estate, and I need to settle some 18 business transactions or tax returns that I am the advisor for when I was incarcerated.

So, your Honor, I only ask you to consider that.

I'm a father and husband first. I thank you for your courtesy and certainly your compassion toward me.

THE COURT: All right. Thank you. Let me ask you one question. I don't want to engage in a long discussion or debate about matters because I know you maintain your innocence and I'm not going to rehash all of the business about your attempt to withdraw your plea. But one fact that Mr. Vilker mentioned in his presentation I do want to ask you about, which I think speaks directly to your state of mind in this entire proceeding, and that was what you did when the insurance companies came to you and asked the questions, what's with these programs.

It seems to me that was an opportunity, a gut check, if you will, where you could have pulled the plug, but instead you made the choice to continue to purchase these annuities even though you had been cut off, but used or purchased them under other people's names. So what do you say to that?

THE DEFENDANT: Your Honor, the facts are not as they seem. I am saying that no insurance company came to my office. A broker/dealer did. And a broker/dealer was only concerned about not getting sued and us continuing to use terminally-ill lives so they could make their profit. An insurance company, what is purported is not factual. I did not -- there was maybe one or two annuities that I put in someone else's name when I could buy another one the next day in my name. There's one company that said they don't want my business. Okay. They don't have to get it. And if Raymour decided to buy one there, I let him buy three annuities. The other two were purchased by companies that didn't ban us.

My point is my actions can be easily explained, and I pray for the day that I could explain this because as soon as we separate what was said to the measuring lives, if there was no misrepresentations there, there would be no case. There had never been a case beforehand and the facts that Mr. Vilker wants to come up and says Kenneth Blowers says his wife didn't understand, I met with his wife personally. It was never cross-examined at that trial. I met with them. I was introduced to them. What Mr. Blowers doesn't remember 18 years later I can't help. I can only tell

you that it's far-reaching for me to pay restitution for every single annuity that was written when two of the people wrote you letters saying their mother or father understood exactly what was going on and yet they're on the restitution list. So it's misleading.

The answer is this. I played by the rules, your Honor. Hopefully some day a trier of fact will see that, but I need to say that I didn't have to buffalo the companies. They set it up for themselves. They wanted the business. They kept asking me for more business. No insurance company has sued me other than the one in question and Nationwide tried to not pay a claim and this Court itself ruled against them. And they also ruled that they had every opportunity to ask any other question. They chose not to. But yet they're tagging along with the Government's case for reimbursement on cases you've already ruled on.

So my point is there's a lot of misinformation, and I can only tell you, your Honor, that I will take any extraordinary means of detection of truth if it would ever help this Court or anybody else. That's all I can say. If you want further, I'll continue.

THE COURT: No. That's fine. Thank you.

Do you have anything you need to respond with?

MR. VILKER: Your Honor, we obviously disagree

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with Mr. Caramadre on a lot of the facts that he just mentioned. One, for example, your Honor just raised the question of one company, Midland Insurance Company called one of the annuitants. She indicated she had no idea who Mr. Caramadre was. Led them then to terminate Mr. Caramadre's or Mr. Maggiacomo from submitting an annuity. A few months later, two-and-a-half million dollars is submitted to that very same company in Raymour's name. The suggestion that this wasn't done as an attempt to manipulate the company, that he wanted to give Raymour some experience playing with millions of dollars as a 23-year-old kid in his office is ludicrous. But the only factual issue I wanted to make sure the Court understood and, I believe, because Mr. Murphy wasn't representing Mr. Caramadre at the time, that the Government never agreed to any kind of plea agreement where it would be between two and five This was something that was proposed by Mr. Lepizzera. At the same time we rejected it and I believe Mr. Caramadre rejected it at the same time. just didn't want the Court to be under the impression that we thought that was ever an appropriate sentence in this case.

THE COURT: Okay. Thank you.

MR. MURPHY: Your Honor, excuse me. May I have

a moment with Mr. Caramadre?

THE COURT: Sure.

(Pause.)

MR. MURPHY: Your Honor, basically the last two points Mr. Vilker raised Mr. Caramadre has some objection to those. If he could briefly have one minute to explain.

THE COURT: Okay. Go ahead, Mr. Caramadre.

THE DEFENDANT: Thank you, your Honor.

First of all, let's set the record straight.

Mr. Vilker said I moved two-and-a-half million dollars into another ap with Radhakrishnan. The initial deposit was 20,000 followed by 780,000 some time later. It was not two-and-a-half million dollars.

Number two, the lady in question, Ms. Ianiero, you have a letter in front of you from a Joyce Anderson which attests that her mother was confused, but she did not authorize the first transaction of two-and-a-half million. It was closed down and then she authorized a whole bunch more with me when I went there. I wanted just to make that clear. Okay?

Number two, Mr. Lepizzera to the best of our collective knowledge testified that the Government offered two to five, and we're basing it on that. I don't speak directly to the Government. It went

through attorneys.

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THE COURT: All right. I understand. Thank you.

MR. CARAMADRE: I just want you to know.

THE COURT: I got it. Just on that point, the plea arrangement in this case was a binding plea agreement with an open range of zero to ten years.

That's what is really important, not what was discussed previously.

I'm going to try to keep my comments as short as possible. I do want to say just a few things. This is obviously a very complicated and difficult case for a lot of reasons. The nature of the fraud is very unusual and it is in itself very complicated. numbers are extremely high. All the enhancements that play into the case, while they're somewhat informative, make the guidelines really kind of more of an academic exercise particularly in light of the plea agreement that has been reached, but they are informative because any case that triggers so many enhancements says something about the nature of the fraud. It's complicated by the fact that you continue to maintain your innocence in the face of what I think is very compelling evidence of your guilt, both presented at the week of trial that we had as well as the plea

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It's complicated, too, because of the nature of the victimization of the terminally-ill victims. has been discussed at some length here this morning, the victimization of those individuals was not financial victimization but it really was very real emotional and psychological victimization. And while you apologize for -- if I heard you correctly, you seem to apologize that they were hurt, you don't seem to recognize that you were the one that hurt them, the one that put them into this situation. And to the extent that you blame Mr. Radhakrishnan or the Government for that, while certainly they have their roles in either the scheme to defraud or the investigation to uncover the fraud, you were the one who was the architect of the scheme and ultimately you're the one that's responsible for the hurt and distress that's been imposed upon these individuals.

I will grant you the fact that I think there are some of these folks who were not emotionally or psychologically impacted by this program. There are some who I think are probably grateful for the money that you gave them. So that makes it, as I said, very unusual because usually the victims would all fall into one category. They would feel like victims. Here we

have a group of people, some of who feel victimized and others who feel not so much.

It's also complicated by the reality of the person that you seem to be outside of this case, which is someone who has done an enormous amount of good in the community, been engaged in philanthropy, helping and assisting others in need both in public and organized charitable contributions as well as private, anonymous quiet help to people.

So there's no question that you have a long and established track record as a good community person who's done a lot for people.

It's also clear that you have a terrific family and a great love for your family and for your children and they for you. All of that speaks very much in your favor.

The other thing that makes this case unusual and I think has to be factored in is, as the Government described it, the other side of your personality, and that is as someone who really attempted to not just concoct this fraud but also to manipulate the Court. And I'm not going to go back through everything that I said in denying your motion to withdraw your plea, but I believed then and I believe now that your effort to withdraw the plea was an incredibly cynical and

disturbing effort to manipulate the Court and the criminal justice system in order to achieve a severance from Mr. Radhakrishnan which you couldn't get in a legitimate way and to maintain your ability to publicly maintain your innocence to your community and your family and others. And in order to get there, you committed perjury. And as I said then, the great ironies and oddities of this case is that you seem to commit perjury by claiming you previously committed perjury when you entered your plea of guilty.

In any event, it all amounts to obstruction and has to be factored into the ultimate sentence here.

So finally, I think I need to give some consideration to the possibility of restitution as well as, obviously, considering all of the other sentencing factors. I don't want to impose a term of imprisonment that destroys the possibility that there may be some restitution made, and you are unusual as a Defendant in that I think there really is the possibility that you could have some time to pay the restitution that is owed.

So when I factor all of these things together, it strikes me that a term of imprisonment that is fairly substantial is required but not one that is as substantial as the Government has requested. I think a

substantial term of imprisonment is called for, for a number of reasons. One is deterrence. Crimes like this have to be met with a significant enough prison sentence so that you and others in your position know that if you engage in this kind of behavior, if you conduct this kind of fraud, you're going to go to prison and that's the message that needs to be sent out. It's necessary to protect the public, and it's required given the nature of the circumstances of the offense as we've been talking about all morning, but it has to be balanced against these other mitigating factors that I mentioned including your substantial good works in the community.

So my conclusion is that an incarcerative sentence of 72 months, six years is appropriate in this case. It would be -- I'll be clear, it would have been lower but for the obstruction and the manipulation of the Court's process, closer to that so-called two- to five-year discussion that was taking place. It probably would have been somewhere in that four- to five-year range, but the added factor of the manipulation and obstruction has to count for some additional time. So as I said, six years, 72 months is the incarcerative sentence.

Now, Mr. Murphy suggested, and I agree with this

suggestion, that a very substantial community service term is called for in this case to make up for the prison time that you're not being given. So in that regard, I'm going to require that you perform 1,000 hours of community service for each year of supervised release. I'm going to impose a term of three years of supervised release so a total of 3,000 community service hours.

I'm going to specifically require that those hours of community service being devoted in the service of the elderly and particularly the terminally-ill elderly, to perform works either in hospice or palliative care through either the hospitals or one of the various home and hospice or other types of similar organizations or in doing other service to the elderly, such as Meals on Wheels, that sort of thing.

Obviously, any service to the elderly that you perform cannot involve anything that would bring you into contact with confidential information of the sort that was used in this case. It has to be simply service.

As we previously discussed, I'm going to defer my final ruling on restitution to a later time.

With respect to the Government's request for a fine, I agree with what the Government is suggesting,

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that because it's a financial crime it normally would be called for but the restitution obligation in this case is so large, or will be so large that I'm going to forego the fine. There is a special assessment that needs to be paid.

Now, you've made a couple of special requests. I want to address those very briefly before I formally impose sentence upon you. I have no problem recommending that you be incarcerated in a location as close to Rhode Island as possible, and I will do that. I'm not going to grant your release over the Christmas holiday, however. I took a big chance letting you out for your mother's wake, and I was holding my breath for the whole time and I'm glad it worked out. special arrangements had to be put in place for that to work, and we can't be put in a position to make those kinds of arrangements over the holiday period. It just wouldn't be fair to the people who were behind the scenes who had to monitor you constantly whether you knew it or not during that period of time. So I'm not going to grant that request.

In terms of your medical conditions that were raised, I think all of those can be adequately addressed by the Bureau of Prisons in determining the proper location for you to be incarcerated.

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And with respect, finally, to your issues that you raised about your family and so forth, I'm not insensitive to those concerns. Every sentencing hurts a family and takes typically a father away from children and a husband away from their wives. And that's one of the unfortunate realities of our criminal justice system in imposing sentence, but those can't overcome all of the other things that I've been discussing this morning.

So I'm going to ask you now to please rise.

In the matter of the United States versus Joseph Caramadre, the Defendant is hereby sentenced to a term of incarceration of 72 months in prison to be followed by three years of supervised release. As special conditions of his supervised release, in addition to the standard conditions, first, the Defendant will be required to participate in a program of mental health treatment as directed and approved by the Probation Office and shall contribute to the cost of that treatment based on his ability to pay. Further, the Defendant shall perform 1,000 hours of community service for each year of his supervised release in the specific areas that I previously described. There will Restitution will be deferred to a later be no fine. order, and there is a special assessment of \$200 that

must be paid.

I do need to advise you of your appeal rights, but I know that you already know if you wish to appeal any of the issues related to your plea, your conviction or your sentence, you need to file that appeal within 14 days of entry of judgment in this case and your attorneys can assist you in getting that filed.

All right. Is there anything further?

MR. VILKER: Your Honor, just a couple of matters. One, the Government agreed in the plea agreement to dismiss all the remaining counts against Mr. Caramadre and the forfeiture allegation. So we hereby move to dismiss Counts I through VIII, X through XXXII and XXXIV through LXVI, as well as the forfeiture allegations. And I did wish to point out, I think I may need to say it on the record that Mr. Caramadre had waived his appeal rights in the plea agreement.

THE COURT: He did waive them?

MR. VILKER: That's correct, your Honor.

THE COURT: That will be litigated, I'm sure.

MR. VILKER: I'm sure.

THE COURT: Anything else?

MR. VILKER: No, your Honor. Thank you.

MR. MURPHY: No, your Honor. Thank you.

THE COURT: All right. Thank you very much.

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We'll be in recess.
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                (Court concluded at 11:15 a.m.)
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## <u>CERTIFICATION</u>

I, Anne M. Clayton, RPR, do hereby certify that the foregoing pages are a true and accurate transcription of my stenographic notes in the above-entitled case.

/s/ Anne M. Clayton

Anne M. Clayton, RPR

February 12, 2014

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Date